



Power RISKS

Generating a Difference

Generating a DIFFERENCE

Power generating companies, wherever they are in the world, face a highly specialised set of risks. This is the reason we do things differently at JLT.

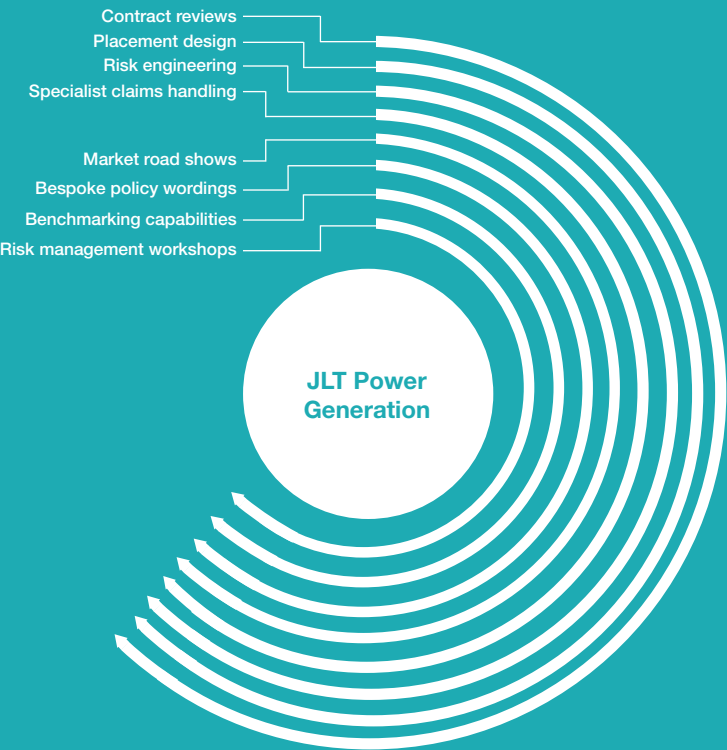
It's why we spend time getting to know our clients and their unique challenges. It also governs the way we work with the market and our network to provide the most robust solutions. Our success is built on best practice and our insight around key issues.

We appreciate that whilst the inherent exposures in the power generating sector may have much in common, individual operating methods can often result in distinct and different risk impacts. We therefore build up a true understanding of an insured's risk profile so that they can look to us for rigour in dealing with the markets and their wordings: purchasing only the cover they need and removing unnecessary and costly extensions.

Ultimately, we know this approach works because our clients tell us so.

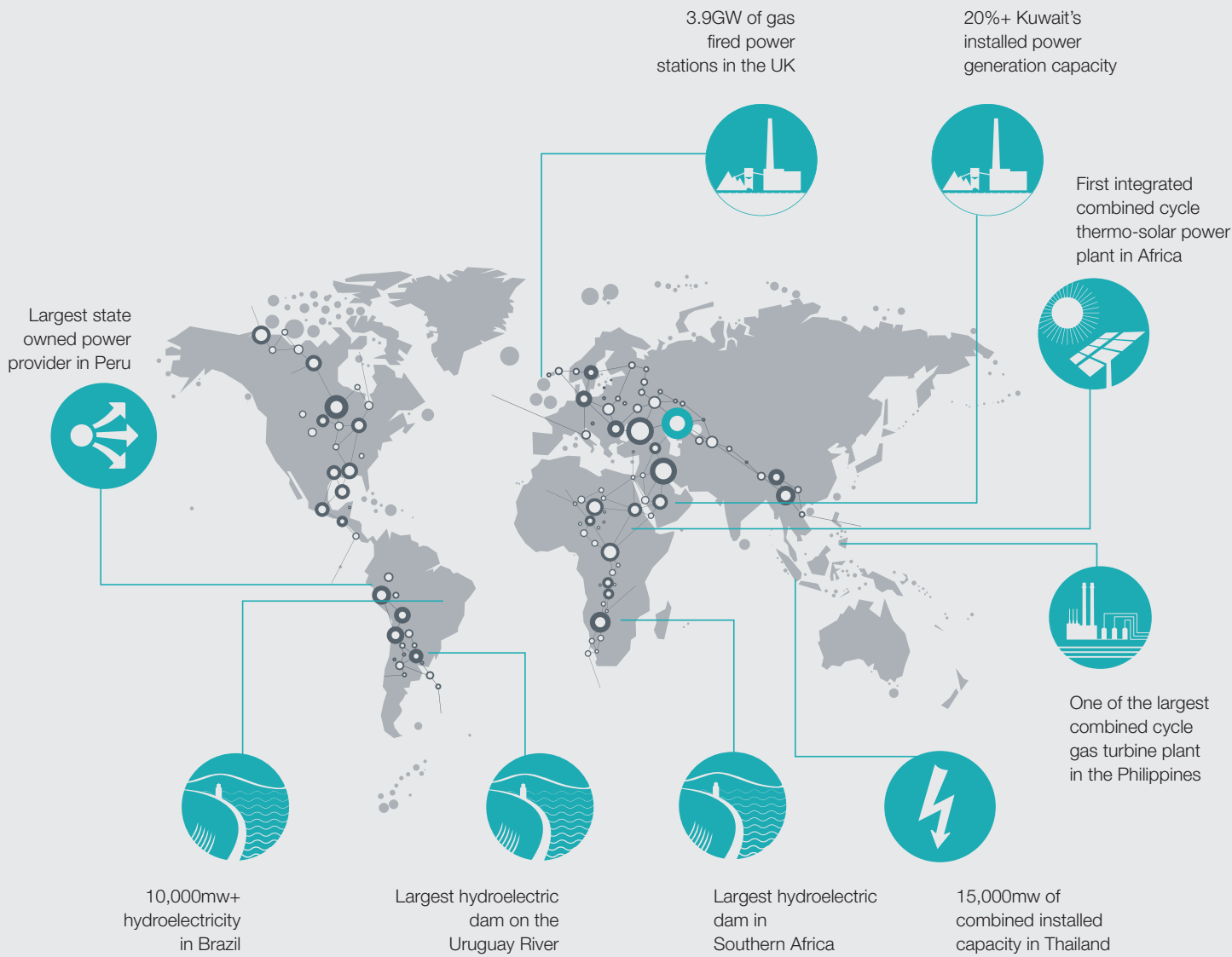
It's a difference that runs through everything we do. It provides our clients with confidence in our risk solutions and offers them the flexibility and swift decision making that they would normally associate with a much smaller business, whilst benefiting from experience that can only come from being a market practice leader.

The services we offer include:



Through EXPERIENCE

This map shows a sample of our experience in providing risk and insurance services for major power plants in different parts of the world:



The services we offer the power generation sector extends into:

CONSTRUCTION – we are one of the world's leading brokers for the construction of new power facilities

RENEWABLE ENERGY – where we offer specialist solutions particularly for wind, wave, tidal and solar energy operations

CREDIT AND POLITICAL RISK – we work with many of the largest power operators and financiers to help them manage political, investment and economic risks especially in emerging or post-conflict economies

Through SERVICE

We work globally with power generation companies through our dedicated team, specialising exclusively in risk solutions for:

- Gas turbine power plants
- Large and small scale hydro facilities
- Coal-fired generators
- Independent power producers
- Geo-thermal installations
- Large scale portfolio generators

We provide global insurance advice and placement services directly to our clients and broker partners. We can also offer full reviews of policy wordings and placement structures as well as risk advice and risk engineering services.

The close partnership we build with our clients allows us to harness our market reputation as 'deal makers' to secure the most competitive insurance solutions. We also use our track record and transactional skills to place what some may consider to be more difficult risks.

The partnerships we build also result in outstanding claims performance. Our claims specialists are fully integrated into the broker team. They have an exceptional understanding of the sector and solid experience in handling large and complex losses.

“We have been very satisfied with the consistent quality of services provided by JLT, including the negotiation of a difficult claim during a testing renewal”

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